

3. Showings

If you are buying a home

Our goal is to minimize the number of homes that you will have to walk through, and to avoid homes with a high risk of infection. The following techniques will be useful in that regard:

- **"virtual tours" of houses that you are interested in**
- **screening of sellers using our sellers' waiver form**

4. Open Houses

We don't recommend that you host open houses and we don't recommend that you visit open houses.

5. Unavoidables

If you are selling your home, my photographer and I will have to visit once to make an assessment, take measurements and take photographs. I will only bring people who follow recommended safe hygiene practices. I use electronic measuring equipment which means I don't need to touch your walls with my hands.

After you have accepted an offer the buyer and their inspectors will need access to inspect your home. We will ask each of them to follow recommended safe hygiene practices.

Before closing you will need to sign papers with your lawyer. This still has to be done in person. I can recommend a lawyer who follows recommended safe hygiene practices.

6. What is a "Virtual Tour"?



Technologies like **ZOOM** or **Google Hangouts** allow REALTORS to walk around and do the tour for you, broadcasting the whole event on video. You simply follow through your laptop. You ask questions or give directions: "Let's see the kitchen again!", or "Does that roof look old to you?", or "What does it look like towards the neighbours' houses?" Clients stay at home and minimize the risk.